

# **The Valuation of Callable Financial Commodities with Two Stopping Boundaries**

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# 1. Introduction

- ◆ What is a callable financial commodity?
  - set in the derivative internally
  - possess the right of cancellation
  
- ◆ Many commodities have been developed to
  - access specific market segments
  - meet specific needs of various investors
  - extract and decompose risk–return profiles of derivatives

## ◆ Two players in the risk game

Player I : issuer or firm (seller)

Player II : investor (buyer)

## ◆ Financial commodities issued by institutions

— to meet investment objectives of clients

— { callable for the seller  
putable for the buyer

## ◆ Stochastic game as a coupled optimal stopping problem

- the seller wishes to minimize the issuing cost, seek for an optimal call time (stopping time)
- the buyer tries to maximize the payoff function seek for an optimal exercise time (stopping time)



Non-cooperative Dynkin game

(Coupled stopping game)

- ◆ Many methodologies and techniques have been developed for valuing the financial commodities
- ◆ Transformation of the optimal stopping problem into the free boundary problem
- ◆ Deriving the optimal stopping boundaries



A saddle point provides optimal stopping rules and equals the value of the financial commodity

## 2. Model Formulation

Trading periods :  $[0, T]$  or  $[0, \infty)$

Riskless asset :  $B(t)$

$$dB(t) = r(t)B(t)dt, \quad B(0) > 0, \quad r(t) \geq 0, \quad (2.1)$$

Risk asset :  $X(t)$

$$dX(t) = (r(t) - \delta(t))X(t)dt + \kappa(t)X(t)d\tilde{W}_t, \quad (2.2)$$

where  $\kappa(\cdot) > 0$  is the volatility and  $\tilde{W}_t$  is the standard Brownian motion under the risk neutral probability  $\tilde{P}$ .

Stopping times  $\begin{cases} \sigma \text{ ( player I )} \\ \tau \text{ ( player II )} \end{cases}$

The payoff:

$$R_t(\sigma, \tau) = \int_t^{\sigma \wedge \tau} e^{\int_s^{\sigma \wedge \tau} r(u) du} c(s) ds + f(\sigma, X(\sigma)) \mathbf{1}_{\{\sigma < \tau\}} \\ + g(\tau, X(\tau)) \mathbf{1}_{\{\tau \leq \sigma < T\}} + h(X(T)) \mathbf{1}_{\{\sigma \wedge \tau = T\}} \quad (2.3)$$

### Assumption 2.1

- 1) The payoff functions  $f(t, x)$ ,  $g(t, x)$  and  $h(x)$  are monotone in  $x$ .
- 2) The inequalities among  $f$ ,  $g$  and  $h$  hold as follows: For each  $t$

$$f(t, x) > g(t, x) \geq h(x) \quad \forall x \geq 0.$$

## Remarks 2.2

- 1) If  $\sigma = \tau$ , the buyer has priority over the seller. When  $\sigma \wedge \tau = \min(\sigma, \tau) = T$ , the payoff is assumed to be  $h(X(T))$ .
- 2)  $R_0(\sigma, \tau)$  has the lower and upper bounds.
- 3) If it is optimal for the seller not to cancel before the maturity, callable securities may be reduced to the usual non-callable one which is an American type.
- 4) If it is optimal for both the seller and the buyer not to exercise before the maturity, securities reduce to the European type.
- 5) Even if it is optimal for the buyer not to exercise before the maturity, the seller still faces the problem of selecting an optimal stopping time  $\sigma$ .



### Theorem 2.3

For  $X(t) = x$ , define

$$\bar{V}(t, x) = \operatorname{ess\,inf}_{\sigma \in \mathcal{T}_{t,T}} \operatorname{ess\,sup}_{\tau \in \mathcal{T}_{t,T}} \tilde{E} \left[ e^{-\int_t^{\sigma \wedge \tau} r(s) ds} R_t(\sigma, \tau) | X(t) = x \right] \quad (2.4)$$

and

$$\underline{V}(t, x) = \operatorname{ess\,sup}_{\tau \in \mathcal{T}_{t,T}} \operatorname{ess\,inf}_{\sigma \in \mathcal{T}_{t,T}} \tilde{E} \left[ e^{-\int_t^{\sigma \wedge \tau} r(s) ds} R_t(\sigma, \tau) | X(t) = x \right]. \quad (2.5)$$

Then, this game possesses the value which is given by

$$V(t, x) = \bar{V}(t, x) = \underline{V}(t, x), \quad 0 \leq t \leq T. \quad (2.6)$$

Moreover, the optimal stopping times for the seller and the buyer are

$$\begin{aligned} \hat{\sigma}_t &= \inf \left\{ \sigma \geq t : V(\sigma, X(\sigma)) = f(\sigma, X(\sigma)) + \int_t^\sigma e^{\int_s^\sigma r(u) du} c(s) ds \right\} \wedge T, \\ \hat{\tau}_t &= \inf \left\{ \tau \geq t : V(\tau, X(\tau)) = g(\tau, X(\tau)) + \int_t^\tau e^{\int_s^\tau r(u) du} c(s) ds \right\} \wedge T. \end{aligned} \quad (2.7)$$

## Corollary 2.4

The value function  $V(t, x)$  satisfies

$$\begin{aligned} g(t, x) + \int_0^t e^{\int_s^t r(u) du} c(s) ds \\ &\leq V(t, x) \\ &\leq f(t, x) + \int_0^t e^{\int_s^t r(u) du} c(s) ds, \quad \forall (t, x) \in [0, T] \times \mathbf{R}^+. \end{aligned}$$

## Theorem 2.5 (Perpetual financial commodity)

In addition to Assumption 2.1, if the inequality

$$\lim_{t \rightarrow \infty} \left( f(t, x) + \int_0^t e^{\int_s^t r(u) du} c(s) ds \right) \leq M_x \quad \forall x \geq 0 \quad (2.8)$$

holds, then there exists the limit  $V_\infty(x) \equiv \lim_{t \rightarrow \infty} V(t, x)$  which satisfies equation (2.6) in Theorem 2.3.

## Corollary 2.6

If  $\delta(t) = 0$  and  $g(t, x)$  is convex and decreasing in  $x$  for each  $t$ , then

$$V(t, x) = \operatorname{ess\,inf}_{\sigma \in \mathcal{T}_{t,T}} \tilde{E} \left[ e^{-\int_t^\sigma r(s) ds} R_t(\sigma, T) | X(t) = x \right],$$

that is, the coupled optimal stopping problem above in Theorem 2.3 can be reduced to the one only for the issuer (player I).

# 3. Some Examples

## A European call option

$K$  : exercise price

$$c(t) = 0, \quad f(t, x) = \infty, \quad g(t, x) = 0, \quad h(x) = \max(x - K, 0) = (x - K)^+$$

$$V(t, x) = xe^{-\delta(T-t)} \Phi(d_1^+(T-t, x, K)) - Ke^{-r(T-t)} \Phi(d_1^-(T-t, x, K))$$

$$d_1^\pm(t, x, y) = \frac{\log(x/y) + (r - \delta \pm \frac{1}{2}\kappa^2)t}{\kappa\sqrt{t}}$$

- Lower bound:  $V(t, x) \geq 0$

## B American put option

$$c(t) = 0, \quad f(t, x) = \infty, \quad g(t, x) = h(x) = (K - x)^+,$$

$$V(t, x) = \sup_{\tau} \tilde{E} \left[ e^{-r(\tau-t)} R_0(\infty, \tau) | X(t) = x \right]$$

- Lower and upper bounds:

$$(K - x)^+ \leq V(t, x) \leq K$$

- C** Game put option  
 (Kifer(2000), Suzuki and Sawaki(2007))  
 $\delta = 0, p \geq 0$  : penalty

$$c(t) = 0, f(t, x) = (K - x)^+ + p, g(t, x) = h(x) = (K - x)^+,$$

$$V(t, x) = \sup_{\tau} \inf_{\sigma} \tilde{E} \left[ e^{-r(\sigma \wedge \tau - t)} R_0(\sigma, \tau) | X(t) = x \right]$$

$$= \inf_{\sigma} \sup_{\tau} \tilde{E} \left[ e^{-r(\sigma \wedge \tau - t)} R_0(\sigma, \tau) | X(t) = x \right]$$

- Lower and upper bounds:

$$(K - x)^+ \leq V(t, x) \leq (K - x)^+ + p$$

- The optimal stopping region for the issuer:  
 $V^{ap}(t, x)$  :the price of American put  
 $t^* \equiv \sup\{t \geq 0 \mid p \leq V^{ap}(t, K)\}$

$$\mathcal{S}_t = \begin{cases} \{K\}, & t \in [0, t^*] \\ \phi, & t \in (t^*, T] \end{cases}$$

If  $p > V^{ap}(t, K)$ ,  $t^* = 0$ , that is,  $\mathcal{S}_t = \phi$ .

- The optimal region for the investor:  $\mathcal{S}_t = [0, x_t]$   
 $x_t^{ap}$  :optimal boundary of American put

$$x_t^{ap} \leq x_t \leq K \text{ and } \lim_{t \rightarrow T} x_t = K.$$

### Theorem 3.1

$V^{ep}(t, x)$  : the price of European put  
 $V(t, x)$  can be decomposed as follows;

$$V(t, x) = V^{ep}(t, x) + e(t, x) - d(t, x),$$

where

$$e(t, x) = rK \int_t^T e^{-r(s-t)} \Phi(d_2(s-t, x, x_s)) ds \geq 0,$$

$$d(t, x) = \tilde{E} \left[ \int_t^{t^*} e^{-r(s-t)} \left( \frac{\partial V}{\partial x}(s, K+) - \frac{\partial V}{\partial x}(s, K-) \right) dL_s^x(K) \mid X(t) = x \right] \geq 0.$$

$L_t^x(K)$  : the local time of  $X_t$  at the level  $K$   
in the time interval  $[0, t]$

### Corollary 3.2

$e^a(t, x)$  : the early exercise premium of the American put

We obtain

$$\begin{aligned} e(t, x) &> e^{ap}(t, x), \quad t \in [0, t^*], \\ e(t, x) &= e^{ap}(t, x), \quad t \in (t^*, T]. \end{aligned}$$

### Corollary 3.3

$V_\infty^{ap}(x)$  : the price of perpetual American put

$x_{ap}^*$  : its optimal boundary

$$p^* \equiv V_\infty^{ap}(K)$$

For  $p \geq p^*$ ,

$$V_\infty(x) = V_\infty^{ap}(x) = rK \int_0^\infty e^{-rt} \Phi(d_2(t, x, x_{ap}^*)) dt.$$

For  $p < p^*$ ,

$$V_\infty(x) = V_\infty^{ap}(x)$$

$$- \left( \frac{dV_\infty}{dx}(K+) - \frac{dV_\infty}{dx}(K-) \right) \tilde{E} \left[ \int_0^\infty e^{-rt} dL_t^x(K) \mid X(0) = x \right].$$

**D** Callable convertible bond (Yagi and Sawaki(2005)(2007))

$F$  :face value;  $C$  :call price;  $z$  :dilution factor

$$\begin{aligned}c(t) &= 0, \quad f(t, x) = \max(zx, C), \quad g(t, x) = zx, \\h(x) &= \min(x, \max(zx, F))\end{aligned}$$

- Lower and upper bounds:

$$zx \leq V(t, x) \leq \max(zx, C)$$

- Optimal stopping boundaries for the issuer:

$$\begin{aligned}\mathcal{S}^I &= \{(t, x) | V(t, x) = \max(zx, C)\} \\x_t^I &= \inf\{x | x \in \mathcal{S}_t^I\} \\ \mathcal{S}_t^I &= [x_t^I, \infty)\end{aligned}$$

- Optimal stopping boundaries for the investor:

$$\begin{aligned}\mathcal{S}^{II} &= \{(t, x) | V(t, x) = zx\} \\x_t^{II} &= \inf\{x | x \in \mathcal{S}_t^{II}\} \\ \mathcal{S}_t^{II} &= [x_t^{II}, \infty)\end{aligned}$$

- Letting  $x_t^* \equiv \min(x_t^I, x_t^{II})$ , the continuing region is given by

$$\mathcal{C}_t = [0, x_t^*)$$



### Theorem 3.4

$V(t, x)$  can be written as

$$V(t, x) = B(t, x) + V^{ec}(t, x) + p(t, x) - d(t, x),$$

where  $B(t, x)$  is the discount bond value,  $V^{ec}(t, x)$  the price of European call,  $p(t, x)$  the early conversion premium and  $d(t, x)$  the callable discount.

## E Installment American call option (Ben(2002))

$q$  :installment rate

$$\begin{aligned}c(t) &= -q, \quad f(t, x) = \infty, \quad g(t, x) = h(x) = (x - K)^+, \\R_t(\tau_e, \tau_s) &= (X(\tau_e) - K)^+ \mathbf{1}_{\{\tau_e < \tau_s < T\}} + (X(T) - K)^+ \mathbf{1}_{\{\tau_e \wedge \tau_s \geq T\}} \\&\quad - \int_t^{\tau_e \wedge \tau_s} e^{r(\tau_e \wedge \tau_s - s)} q ds, \\V(t, x; q) &= \operatorname{ess\,sup}_{\tau_e, \tau_s} \tilde{E} \left[ e^{-r(\tau_e \wedge \tau_s - t)} R_t(\tau_e, \tau_s) \mid X(t) = x \right]\end{aligned}$$

- Optimal stopping boundary:

$$\mathcal{S} = \{(t, x) \mid V(t, x; q) = 0\}$$

$$\mathcal{E} = \{(t, x) \mid V(t, x; q) = (x - K)^+\}$$

Especially, at the maturity the optimal stopping and exercise boundaries  $\underline{x}_t, \bar{x}_t$  are as follows,

$$\underline{x}_T = K$$

$$\bar{x}_T = \max\left(\frac{rK - q}{\delta}, K\right)$$

### Theorem 3.5

$$\begin{aligned} V(t, x; q) = & V^{ec}(t, x) - q \int_t^T e^{-r(u-t)} \Phi(d_1^-(u-t, x, \underline{x}_u)) du \\ & + \int_t^T \{ \delta x e^{-\delta(u-t)} \Phi(d_1^+(u-t, x, \bar{x}_u)) \\ & - (rK - q) e^{-r(u-t)} \Phi(d_1^-(u-t, x, \bar{x}_u)) \} du \end{aligned}$$

**F** European double barrier equity linked bond

$U$  :upper barrier;  $L$  :lower barrier

$$\begin{aligned}
 c(t) &= 0, \quad f(t, x) = \infty, \quad g(t, x) = 0, \\
 \hat{X}(T) &= \max_{0 \leq t \leq T} X(t), \quad \check{X}(T) = \min_{0 \leq t \leq T} X(t), \\
 h(\hat{X}(T), \check{X}(T)) &= F1_{\{\hat{X}(T) \geq U\}} + F1_{\{\hat{X}(T) < U, \check{X}(T) \geq L\}} \\
 &\quad + \min\left(F, \frac{X(T)}{X(0)}F\right) 1_{\{\hat{X}(T) < U, \check{X}(T) < L\}} \\
 V(t, x) &= \tilde{E}\left[e^{-r(T-t)}\left(F - \frac{F}{X(0)}(X(0) - X(T))\right)^+ 1_{\{\hat{X}(T) < U\}}\right. \\
 &\quad \left. + \frac{F}{X(0)}(X(0) - X(T))\right]^+ 1_{\{\hat{X}(T) < U, \check{X}(T) \geq L\}} | X(t) = x \Big] \\
 &= e^{-r(T-t)}F - \frac{F}{X(0)}\hat{V}(t, x) + \frac{F}{X(0)}\check{V}(t, x), \quad L \leq x \leq U,
 \end{aligned}$$

where  $\hat{V}$  is the price of European up-and-out put option with the strike price  $X(0)$  and  $\check{V}$  one of European double barrier knock-out put option with strike price  $X(0)$ .

## G PRDC

Let  $X(t)$  be the exchange rate which follows the stochastic differential equation

$$dX(t) = (r - r_f)X(t)dt + \kappa X(t)d\tilde{W}_t,$$

where  $r$  is the domestic riskless interest rate and  $r_f$  the riskless rate of the counterpart.

$$\begin{aligned} c(t) &= c, \quad f(t, x) = \infty, \quad g(t, x) = 0, \\ h(\hat{X}(T)) &= \left( \alpha \frac{X(T)}{X(0)} - \beta \right)^+ F \mathbf{1}_{\{\hat{X}(T) \leq U\}}, \end{aligned}$$

where  $\alpha, \beta \geq 0$ .

# 4. Analytical Properties

## Assumption 4.1

$f(t, x)$ ,  $g(t, x)$  and  $h(x)$  are non-increasing in  $t$  and monotone convex in  $x$  and  $c(t) = 0$ . Define the stopping regions for player I and II, respectively, by

$$\begin{aligned}\mathcal{S}^I &= \{(t, x) | V(t, x) = f(t, x)\} \\ \mathcal{S}^{II} &= \{(t, x) | V(t, x) = g(t, x)\}\end{aligned}$$

and the continuing region is

$$\mathcal{C} = \{(t, x) | g(t, x) < V(t, x) < f(t, x)\}.$$

$\mathcal{S}_t^I$  and  $\mathcal{S}_t^{II}$  are the truncations of  $\mathcal{S}^I$  and  $\mathcal{S}^{II}$  at time  $t$ .

## Lemma 4.2

- 1)  $V(t, x)$  is non-increasing in  $t$  for each  $x$ ,
- 2)  $V(t, x)$  is monotone convex in  $x$  for each  $t$ .
- 3) If  $(t, x) \in \mathcal{C}$ , then  $\mathcal{L}V = 0$ , where

$$\mathcal{L} = \frac{1}{2}\kappa^2 x^2 \frac{\partial^2}{\partial x^2} + (r - \delta)x \frac{\partial}{\partial x} + \frac{\partial}{\partial t} - r.$$

## Lemma 4.3

If  $f(t, x)$  and  $g(t, x)$  are monotone and convex in  $x$ , then  $\mathcal{S}_t^I$  and  $\mathcal{S}_t^{II}$  are connected sets, that is, the stopping region never possesses the detached region.

## Lemma 4.4

If the issuer does not hold the call right, it is reduced to be American type. Let  $V^a(t, x)$  be its price and,  $V_\infty^a(x)$  the value of the perpetual financial commodity. We have

$$1) V(t, x) \leq V^a(t, x) \leq V_\infty^a(x),$$

$$2) \mathcal{S}_t^{II} \supseteq \mathcal{S}_t^a \supseteq \mathcal{S}_\infty^a.$$



## Theorem 4.5

Let  $p_t \equiv f(t, x) - g(t, x)$ , the difference depending only on  $t$  and assume that  $p_t$  is non-increasing in  $t$  and put  $K_t \equiv \arg \min_x f(t, x)$ . Define

$$t^* = \sup\{t \geq 0 \mid p_t \leq V^a(t, K_t)\}$$

If  $t \in [0, t^*]$ , the optimal call region for the issuer is  $\mathcal{S}_t^I = \{K_t\}$ .

If  $t \in (t^*, T]$ ,  $\mathcal{S}_t^I = \phi$ .

# 5. Numerical Examples

(A) Penalty costs are discounted

Game put options which pay off functions are

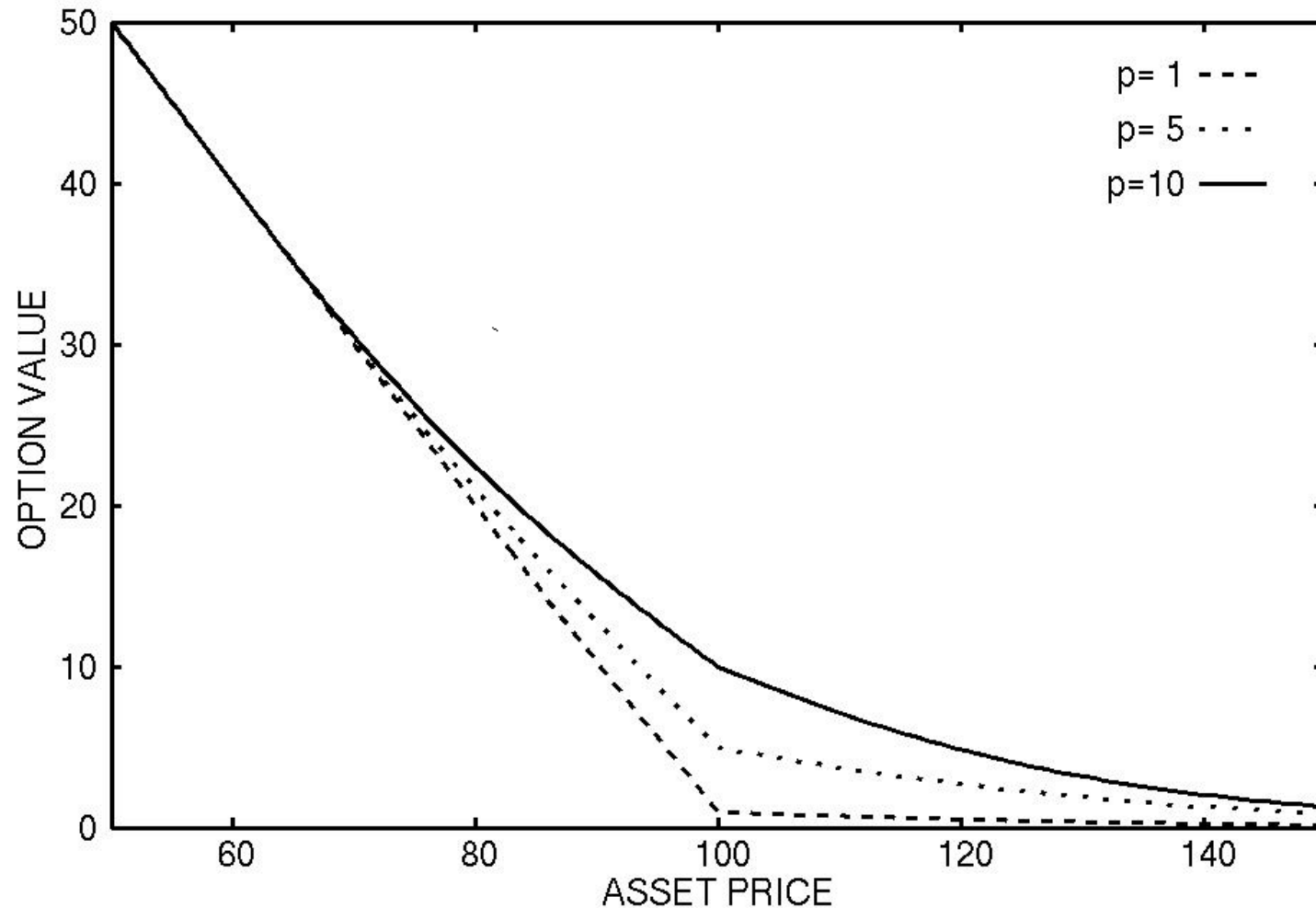
$$f(t, x) = \max\{K - x, 0\} + e^{-rt}p$$

and

$$g(t, x) = \max\{K - x, 0\}.$$

# Parameters;

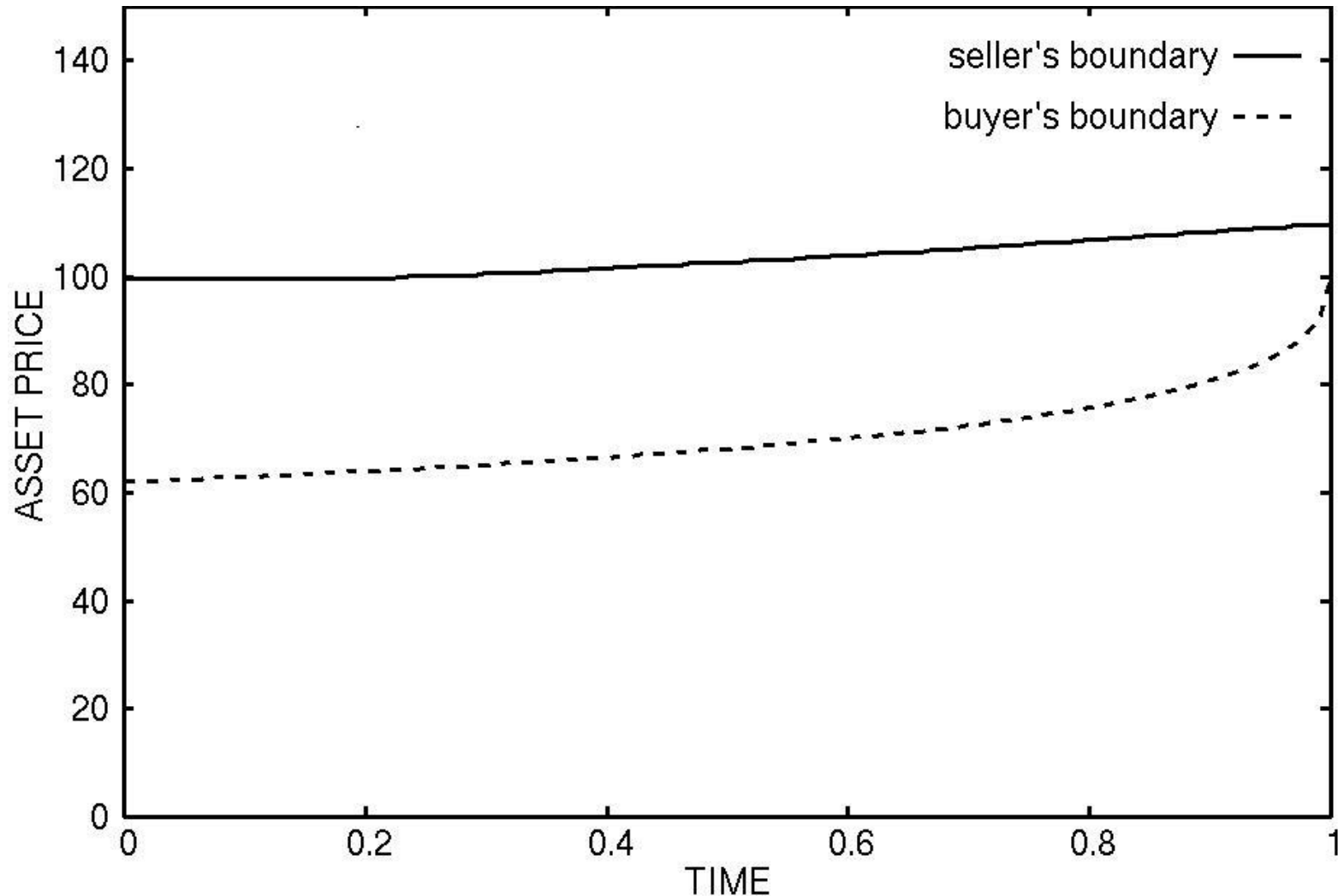
$K = 100$ ,  $r = 0.05$ ,  $\delta = 0.04$ ,  $\kappa = 0.3$ ,  $T = 1$   
 $p = 1, 5, 10$ , *respectively*



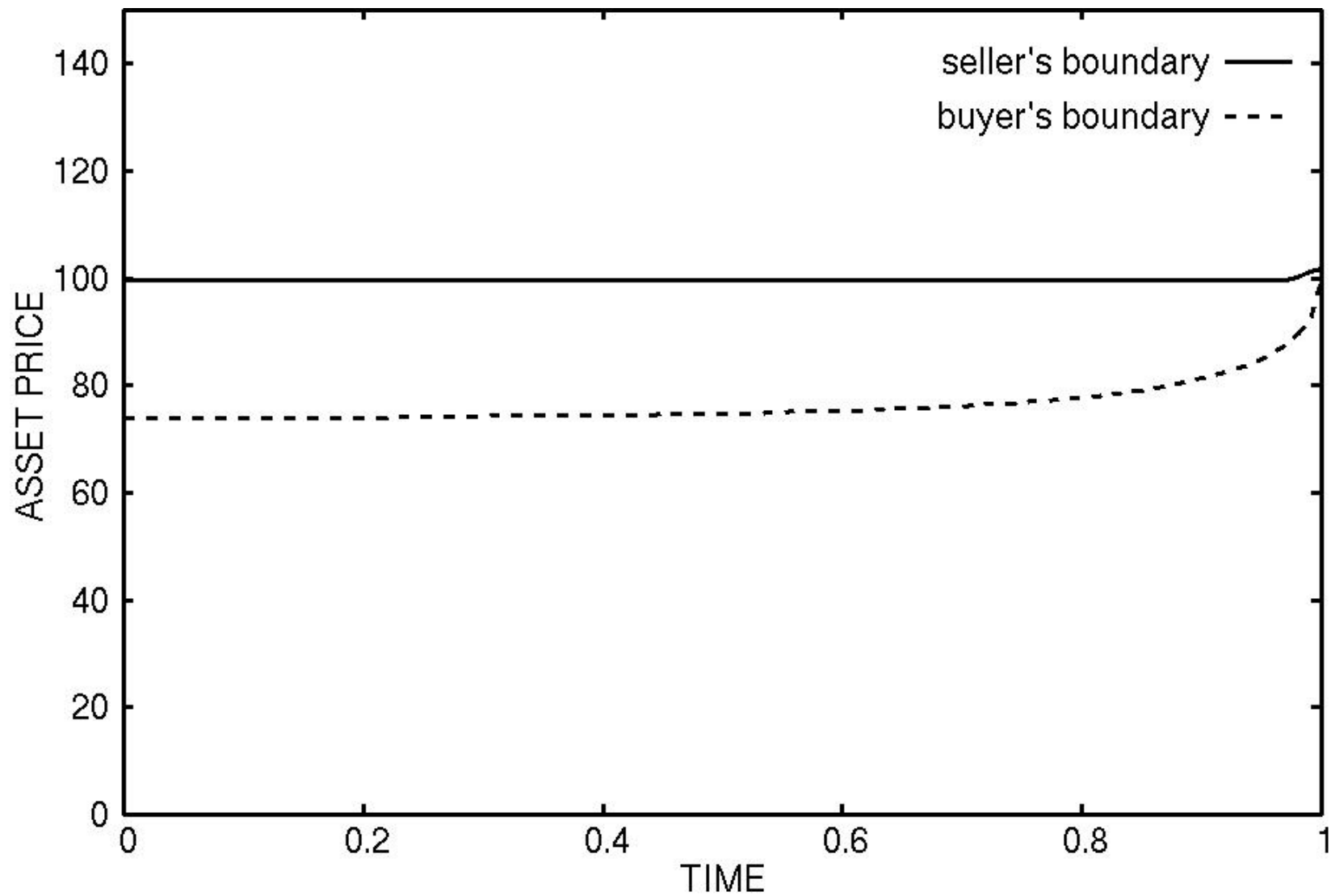
# Optimal boundaries of the seller and the buyer;

Parameters;

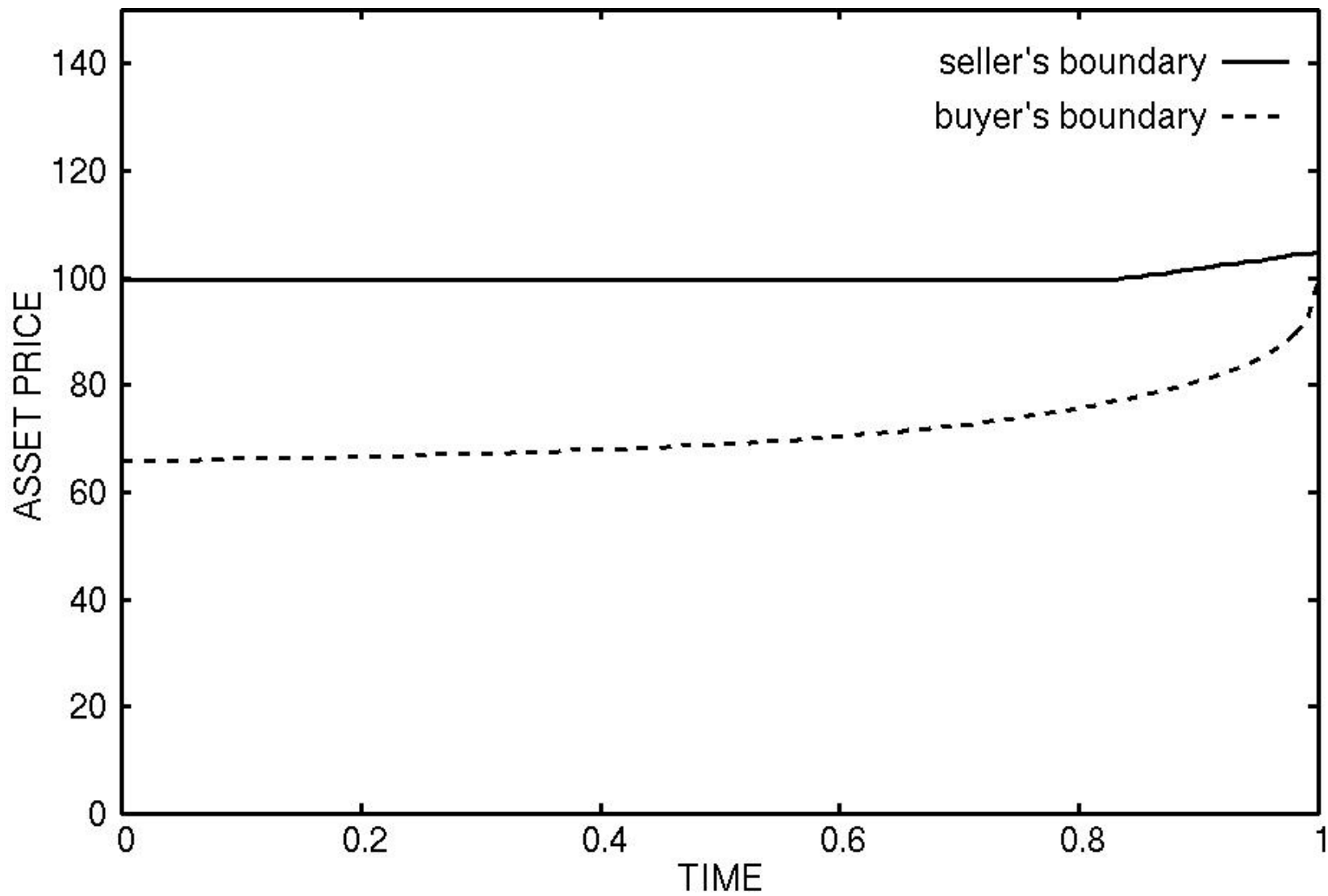
$$K = 100, r = 0.05, \delta = 0.04, \kappa = 0.3, p = 10$$



$$p = 2$$



$$p = 5$$



## (B) Penalty costs are constant (no discounted)

$$r = 0, 1, \quad \kappa = 0.3, \quad K = 100$$

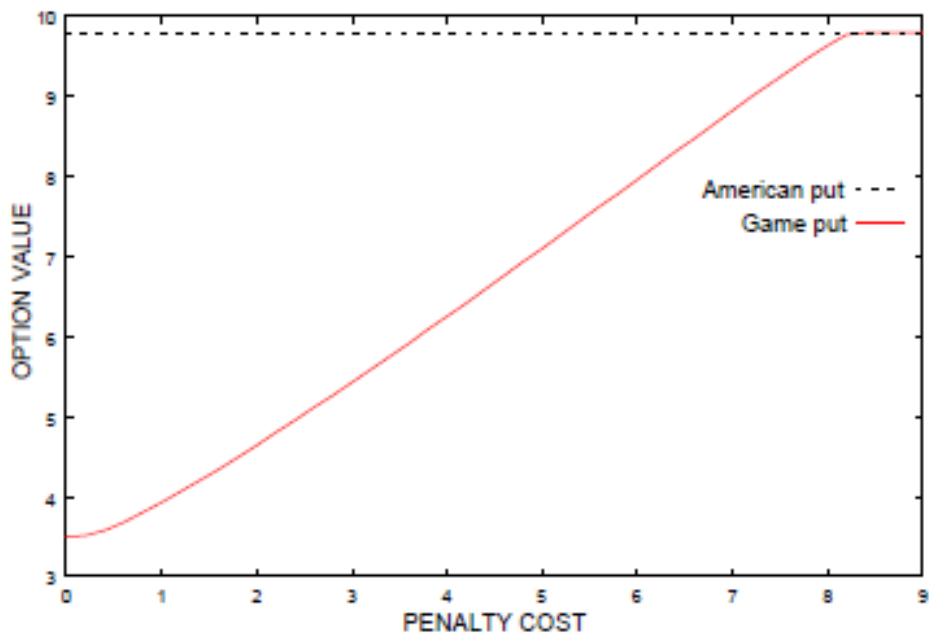


Fig. 1: Behavior of the callable American put price when the penalty cost changes.

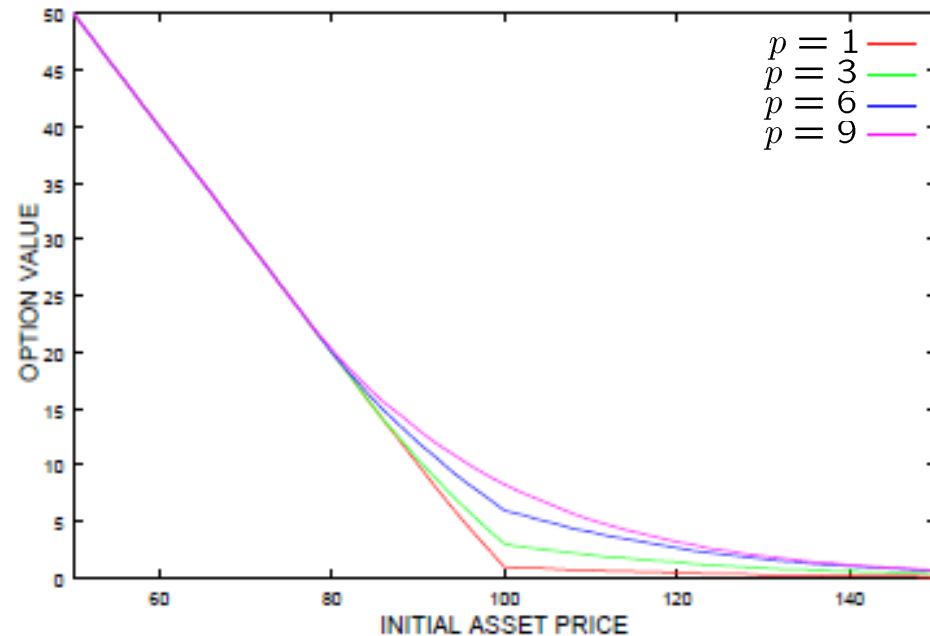


Fig. 2: Behavior of the callable American put price when the initial asset price changes.

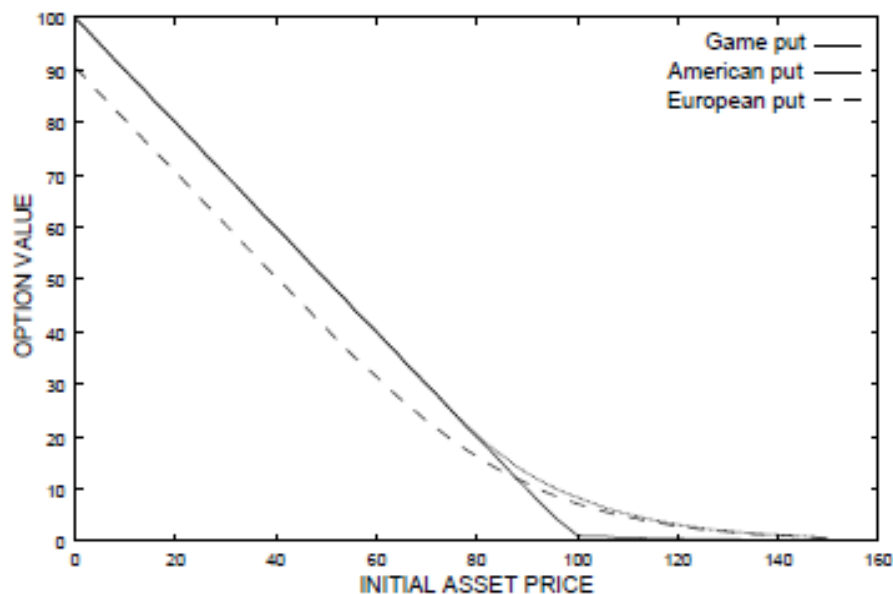


Fig. 3: Comparison of the callable American put price ( $p = 1$ ), corresponding American and European put price.

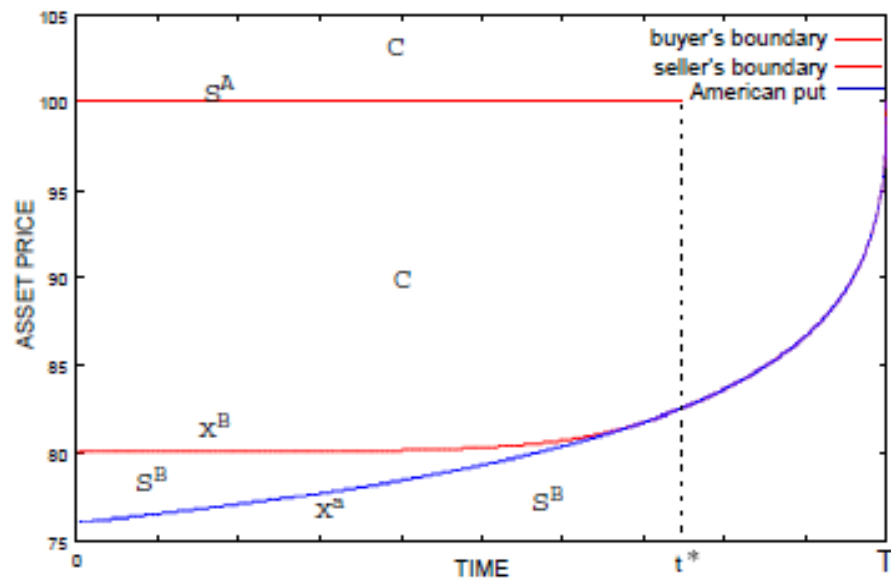
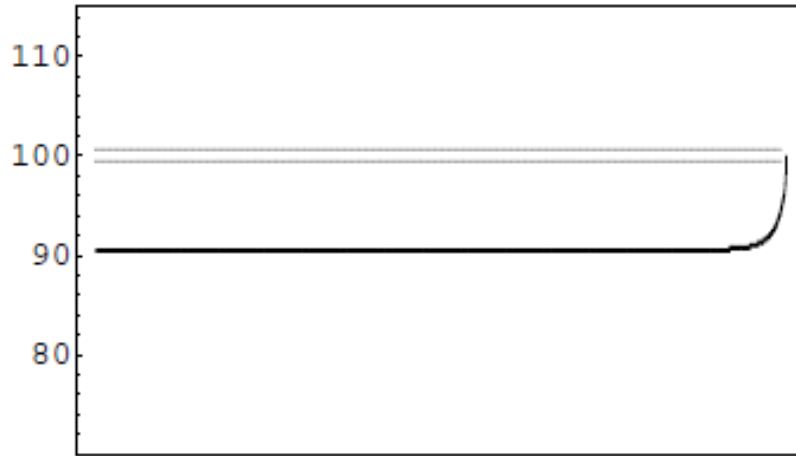


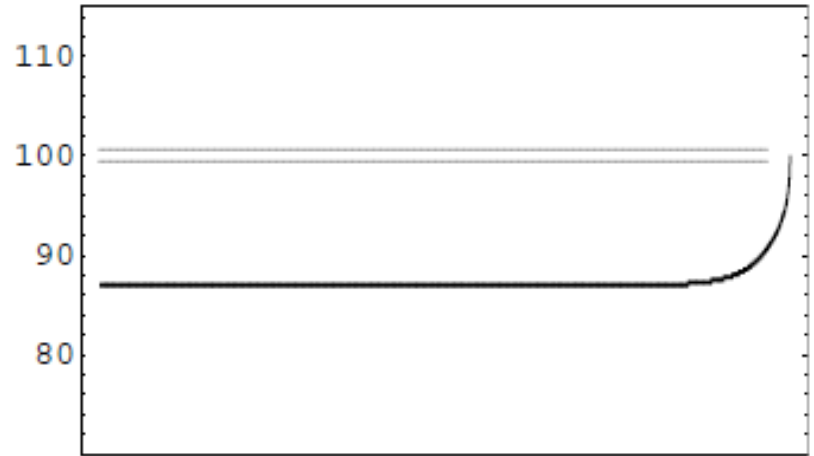
Fig. 4: Optimal exercise boundaries of the callable American put for the seller and the buyer when  $p = 5$  and of the American put.



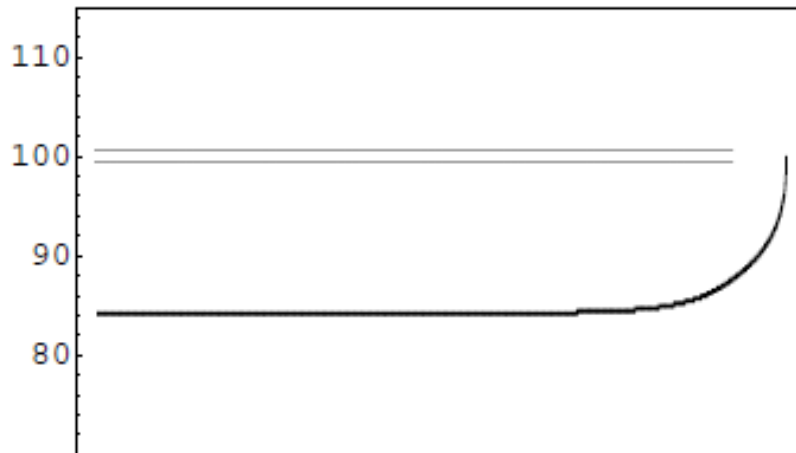
Figure Optimal strategies of the seller and the buyer



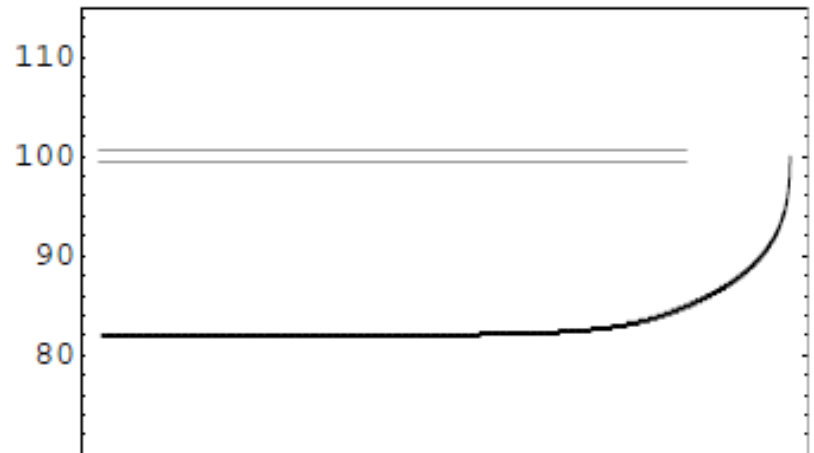
$p=1$



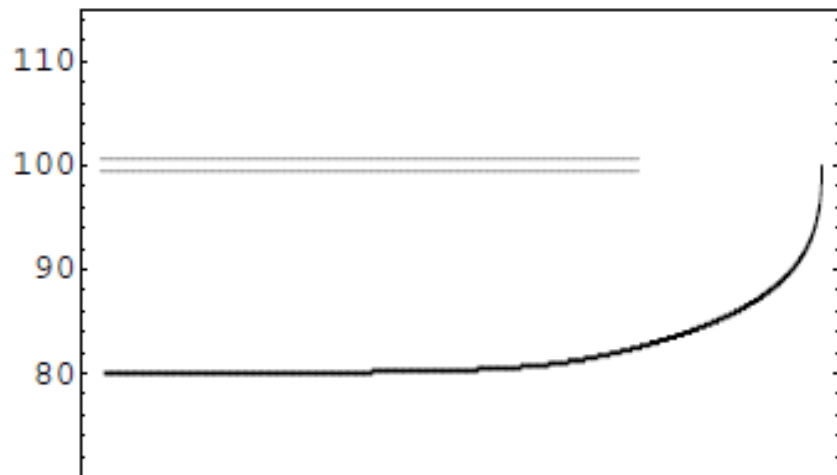
$p=2$



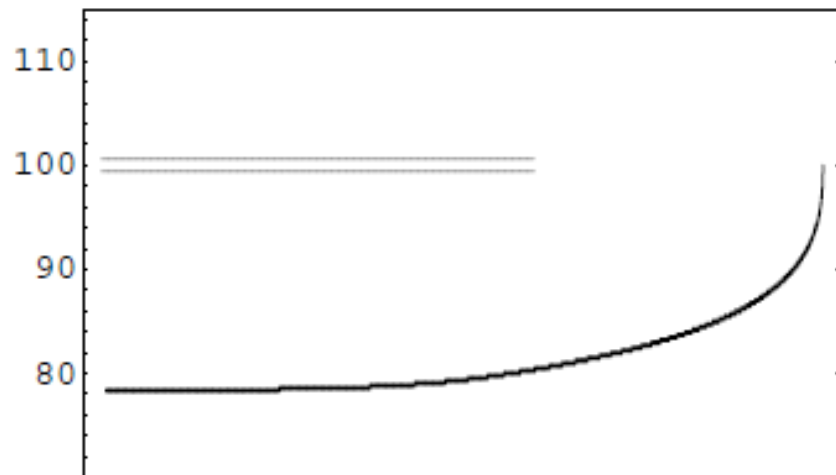
$p=3$



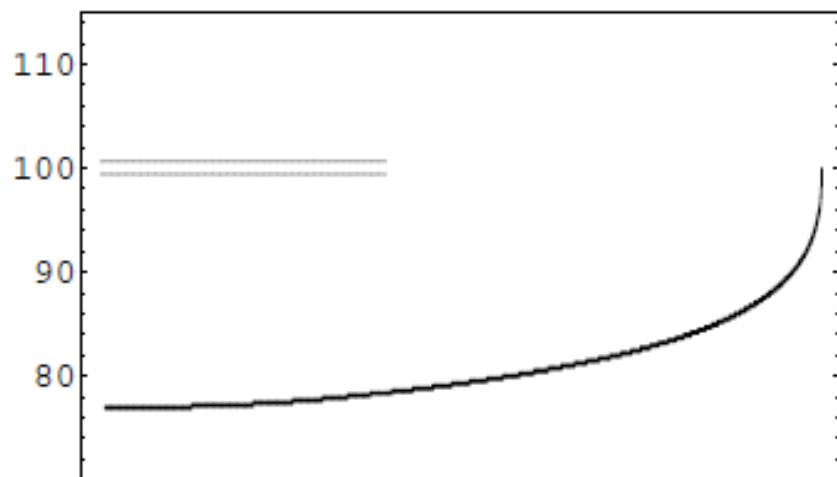
$p=4$



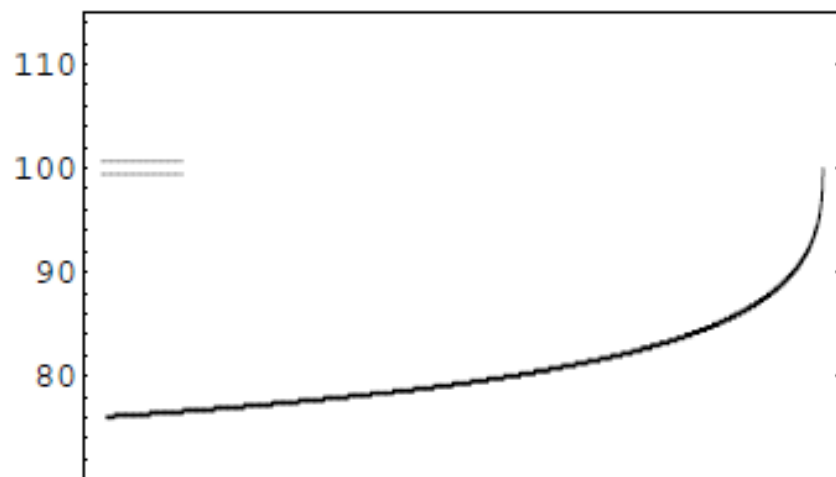
$p = 5$



$p = 6$



$p = 7$



$p = 8$

*If  $p > V^a(K, 0) \doteq 8.337$ , then  $t^* = 0$*

*$V(S, t) \uparrow$  as  $p \uparrow$*

*If  $p = q > V^a(K, 0)$ ,  $V(S, t) = V^a(S, t)$ .*

*If  $t \in [0, t^*]$ ,  $S_t^A = \{K\}$ , and  $x_t^B > x_t^a$*

*If  $t \in (t^*, T]$ ,  $S_t^A = \phi$ , and  $x_t^B = x_t^A$*

# 6. Conclusion

- ◆ Callable security can provide the upper bound for the seller's cost
- ◆ Putable security may guarantee the lower bound for the buyer's profit
  - maximum loss
  - maximum gain
- ◆ The value of such securities lies in between them
- ◆ Optimal boundaries for the seller may vanish for  $p$  large enough
- ◆ What is your risk capacity ?
- ◆ New financial commodities can be designed with risk aspects